



Annual General Meeting

11 May 2018



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www.man.com

Introduction

Lord Livingston of Parkhead
Chairman

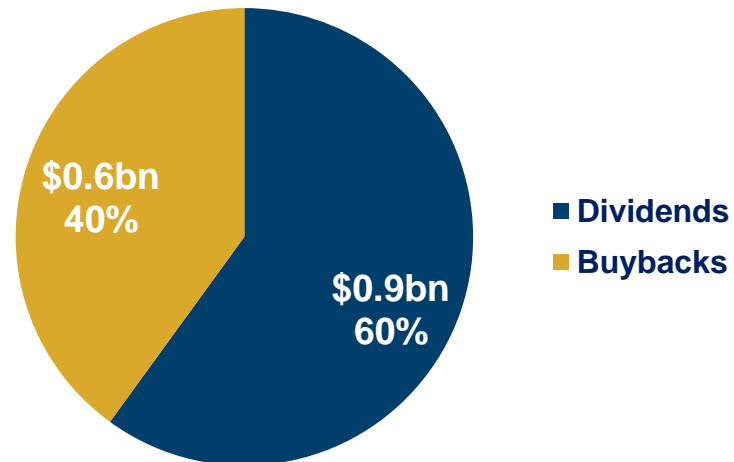
- **Funds under management up 35% to \$109.1bn**
 - Good absolute returns for clients across our investment strategies with the majority of these strategies outperforming their peers
 - Record net inflows of \$12.8bn for the year
 - Aalto acquisition, positive FX and other movements added \$4.7bn

- **Adjusted profit before tax of \$384m, up 87% reflecting growth, performance and continued cost control**

- **Adjusted net management fee profit before tax of \$203m, up 14%**

- **Statutory profit before tax of \$272m**

- Full year dividend per share of 10.8c, up 20% compared to 2016 and up 13% in sterling
- Bought back \$200m of shares between October 2016 and March 2018
- Further \$100m share buyback announced in April 2018
- Balance of dividends and buybacks¹



1. Capital returns announced or distributed to shareholders since 2013.

- **Man Charitable Trust continues its involvement with charities which focus on raising the levels of literacy and numeracy in areas of social deprivation**
- **Underscored through our sponsorship of the Man Booker Prizes and the charitable activities of the Booker Prize foundation**
- **Established a US based Charitable Trust to benefit the communities and employee volunteering activities in our local US regions to mirror the work done in the UK**
- **ManKind programme gives employees the opportunity to take two additional days paid leave per annum to volunteer**
- **Charities supported in 2017 include:**
 - The Children's Literacy Charity
 - Maths on Toast
 - Vision for Literacy Business Pledge

Business update

Luke Ellis

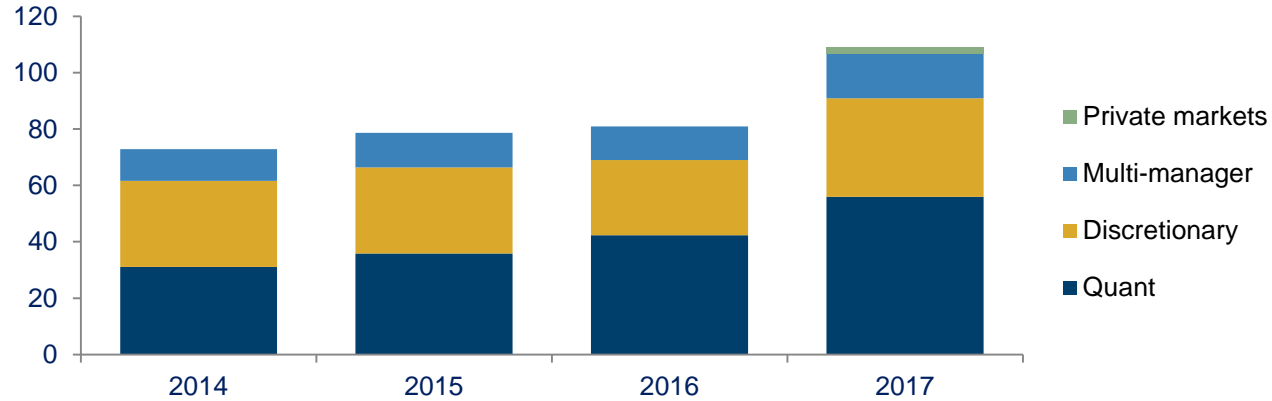
Chief Executive Officer

Man: a much larger, more diversified provider of active investment strategies

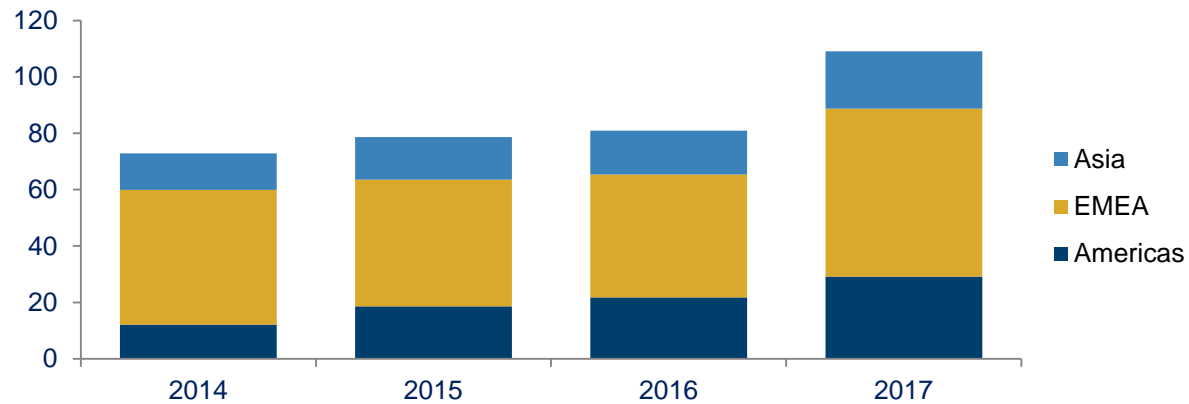


FUM, \$bn

Strategy



Client domicile





1. Strength through diversification

- Our teams invest across a diverse range of strategies accessing a broad spectrum of asset classes
- The breadth of our capabilities allows us to have a broad dialogue with our clients and help them with a variety of their investment needs

2. Constant innovation

- Research and innovation is a priority across our business
- We research improvements to our existing strategies and future sources of return to develop new investment opportunities for clients, tailored to their particular needs and constraints
- We add additional capabilities over time through internal development, hiring talented new teams and potentially through acquisitions that would improve our offering to clients

3. Client centric culture

- Our clients are at the heart of everything that we do
- We focus on institutional clients where we can build long term partnerships
- We manage these relationships with clients through a single point of contact

4. Technology empowered

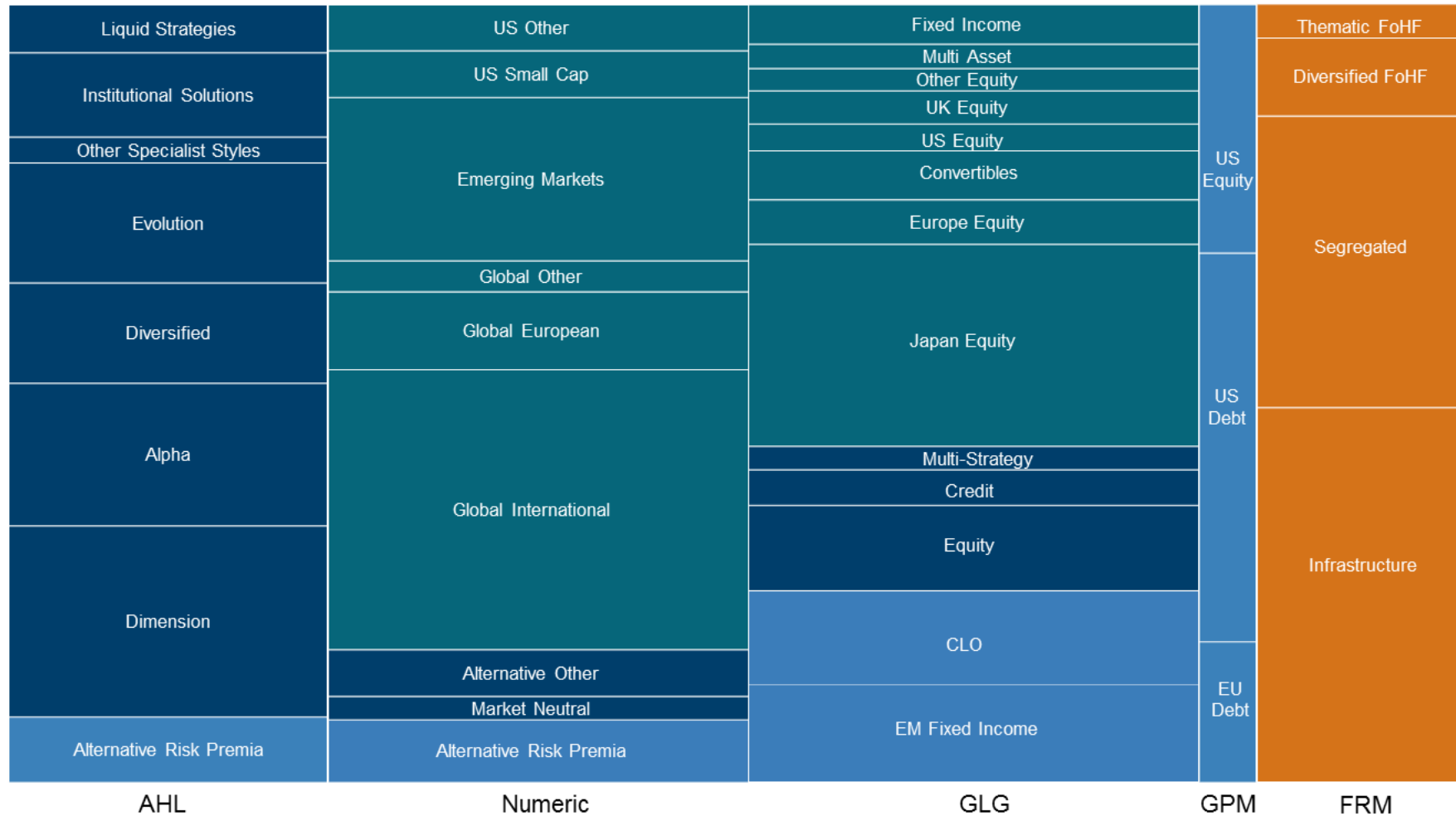
- We have over 30 years of experience in quantitative investing and are at the forefront of applying approaches such as machine learning to financial markets
 - Investing in infrastructure is how we stay ahead of the curve
-

Man offers a broad range of active investment strategies and solutions



FUM per Investment Strategy at 31 December 2017

■ Total return
 ■ Absolute return
 ■ Long only
 ■ Multi-asset



Improving Existing Capabilities

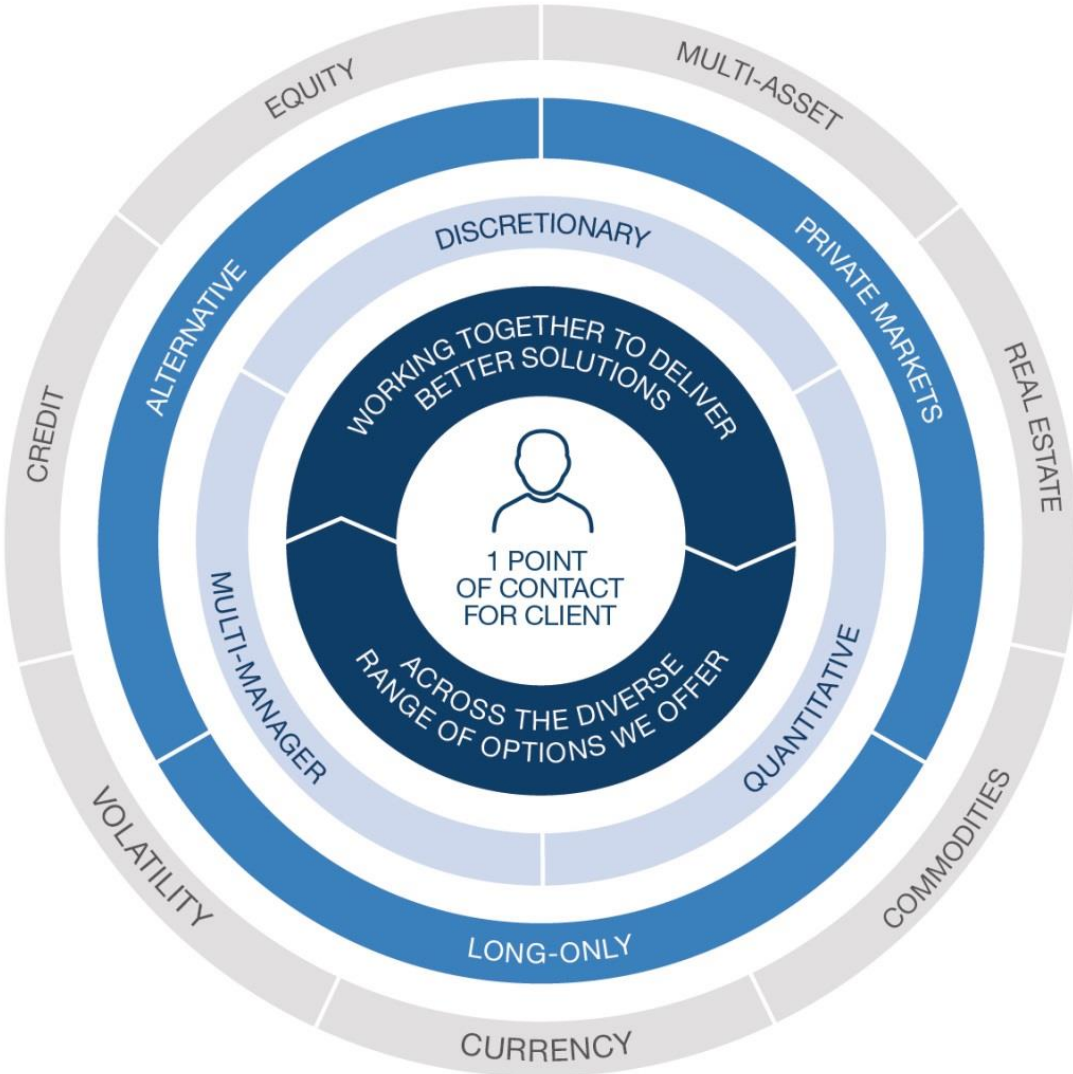
- Man AHL added around 60 new markets, bringing the total number to over 650 worldwide in 2017
 - Quant capabilities at Man GLG
 - Investment in execution technology to reduce slippage
-

Developing New Capabilities

- EM debt – \$5.3bn raised since launch in 2016
 - Alternative Risk Premia - \$4.0bn raised since launch
 - UK UVA / Income - \$1.4bn of FUM
 - European Growth - \$1.7bn of FUM
 - Short term trading - \$200m immediate close
-

Innovative Client Solutions

- Man Institutional Solutions - \$2.6bn
- Infrastructure mandates - \$7.6bn



- Man has 30 years of experience applying technology to investment management – AHL was founded in 1987 and Numeric in 1989
- We have a wealth of expertise within the firm – over 450 technologists and quantitative researchers
- This gives us a material and hard to replicate advantage as technology becomes ever more central to financial markets

Machine Learning

- We have been actively researching machine learning techniques since 2011
- A number of Man Group's strategies already use machine learning techniques
- Well placed to combine quant and discretionary techniques through technology

Data

- Data sources are the backbone to a technically advanced investment engine
- Data innovation team sources hundreds of data sets
- Dedicated researchers and data technologists to continuously advance our understanding and use of data

Infrastructure

- Investment in trading and execution systems
- Use technology to help our clients understand their portfolio risk
- MiFID II implementation was made easier by the strength of our technology infrastructure
- Implementation of cloud based systems across the firm

- **Funds under management grew to \$112.7 billion in the quarter to 31 March 2018**
- **Strong net inflows of \$4.8 billion**
- **In common with others, the moves in markets in the first quarter impacted our investment performance in some areas, particularly for our momentum strategies**
- **We remain focused on the long term drivers of our business performance:**
 - Deliver superior risk adjusted performance and solutions for our clients;
 - Build long term client relations that allow us to grow the business over time;
 - Invest in talent, technology and research;
 - Remain disciplined on managing costs and capital

1. Receive the Annual Report and financial statements	6. Reappoint Richard Berliand as a director	11. Reappoint Matthew Lester as a director	16. Reappoint Deloitte LLP as auditor	21. Authorise the directors to allot shares
2. Approve the Directors' Remuneration Policy	7. Reappoint John Cryan as a director	12. Reappoint Ian Livingston as a director	17. Determine the remuneration of the auditor	22. Authorise the directors to allot shares for cash other than on a pro-rata basis to existing shareholders*
3. Approve the Directors' Remuneration report	8. Reappoint Luke Ellis as a director	13. Reappoint Dev Sanyal as a director	18. Authorise political donations and expenditure	23. Authorise the directors to allot shares for cash other than on a pro-rata basis to existing shareholders in relation to acquisitions and specified capital investments*
4. Declare a final dividend	9. Reappoint Andrew Horton as a director	14. Reappoint Nina Shapiro as a director	19. Approve the Man Group plc Long Term Incentive Plan	24. Authorise the Company to purchase its own shares*
5. Reappoint Katharine Barker as a director	10. Reappoint Mark Jones as a director	15. Reappoint Jonathan Sorrell as a director	20. Approve the Man Group plc Deferred Share Plan	25. Authorise the directors to call general meetings on 14 clear days' notice*

* Special resolution

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Annual General Meeting – 2018 Poll Card



Man Group plc
POLL CARD for:
 2018 Annual General Meeting
 held at Riverbank House, 2 Swan Lane, London EC4R 3AD
 on Friday 11 May 2018 at 10.00am

This Card should be completed before the end of the meeting.
 Explanatory notes are given overleaf. Shareholders, proxy holders
 and authorised corporate representatives are all entitled to vote.

Please enter shareholder's name and address in BLOCK CAPITALS

Name:

Address:

Postcode:

Please indicate your vote by marking the appropriate boxes like this . Please note that a 'Vote Withheld' is not a
 vote in law so will not be included in any calculation of votes cast.

RESOLUTIONS		For	Against	Vote Withheld		For	Against	Vote Withheld
1	Receive the Annual Report and financial statements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	14	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2	Approve the Directors' Remuneration policy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	15	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3	Approve the Directors' Remuneration report	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	16	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4	Declare a final dividend	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	17	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5	Reappoint Katharine Barker as a director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	18	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6	Reappoint Richard Berliand as a director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	19	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7	Reappoint John Cryan as a director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	20	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8	Reappoint Luke Ellis as a director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	21	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9	Reappoint Andrew Horton as a director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	22	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10	Reappoint Mark Jones as a director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	23	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
11	Reappoint Matthew Lester as a director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	24	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
12	Reappoint Ian Livingston as a director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	25	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
13	Reappoint Dev Sanyal as a director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				

†Special Resolution

Please keep this Poll Card with you during the meeting; if you wish to ask a question during the meeting you will be required to show it to validate your right to speak.

This Card should not be used for any comments, change of address, or other queries. For these enquiries please speak to or send a separate instruction to Equiniti, our Registrars.

Notes on completing the Poll Card

As a shareholder, or a validly appointed proxy or corporate representative, you have the right to attend and speak at the Annual General Meeting of the Company and the right to vote on resolutions. **Please keep this Poll Card with you during the meeting; if you wish to ask a question during the meeting you will be required to show it to validate your right to speak. We cannot accept questions from anyone without a Poll Card.**

Voting on each resolution is to be conducted by a poll. At the end of the meeting, the Chairman will invite you to complete the Poll Card to indicate the way you wish to vote on each resolution.

If you are a shareholder and have already completed and returned a Form of Proxy, submitted a CREST Proxy Instruction or voted online on the Equiniti Shareview or Sharevote websites, you DO NOT need to complete the Poll Card unless you wish to change your original vote.

The results of the poll will be announced to the market as soon as practicable after the meeting and will be published on the Company's website at www.man.com/meetings by the end of the day on 11 May 2018.

MAN GROUP plc
 2018 AGM
 SEATING PLAN

Kate Barker	John Cryan	Jonathan Sorrell	Richard Berliand	Rachel Rowson	Ian Livingston	Luke Ellis	Mark Jones	Matthew Lester	Nina Shapiro	Andrew Horton	Dev Sanyal
Non-Executive Director	Non-Executive Director	President	Senior Independent Director	Company Secretary	Chairman	Chief Executive Officer	Chief Financial Officer	Non-Executive Director	Non-Executive Director	Non-Executive Director	Non-Executive Director

SHAREHOLDERS

Name of proxy holder or corporate representative (if applicable)

Please sign here

Date



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